



Welcome to Grayhorse Technologies!

Native American ♦ Woman Owned ♦ Small Disadvantaged Business (SDB) ♦ HUB Zone

Offering: .NET, Web, Internet and Mobile App Development, Database Solutions, Custom Software Solutions, Detailed Test Plans and Testing, Computer Consultants, Project Outsourcing, Technical Help Desks, Project Engineers, Business Analysts and Project Managers.

- **35 years of Contracting and Consulting experience** – IT, Telecom, Engineering and Project Management
- **35 years of Project Management experience** – one person to 100 person projects
- **40 years of Software and Database development and Technical Help Desk experience**
- Contractors, Consultants, Contract Hire and Direct Placements
- Bridging Older Legacy Technologies to Newer Web Based Technologies
- National Recruiting, Technical Staffing and HR Outsourcing
- HR, Benefits, Payroll, Time Sheet Processing, Worker's Comp, Recruiting, Drug Testing, Background Checks, Gaming Licenses, Handbooks, Safety Handbooks, Certifications and Immigrations support.

Here is a list of the types of industries, sectors and non-profit agencies that we have successfully supported:

- Energy, Travel, Manufacturing, Insurance, Financial and Government Entities
- Telecommunications, Hardware, Software, E-Business and Trucking Entities
- Health Care, Food Services, Universities, Native American and Aerospace Entities
- Volunteers of America, Meals on Wheels and other Non-Profit Organizations
- Casinos and Indian Tribes

If you need assistance, please call **918-638-0871** or email Eric@Grayhorsetechnologies.com.

About Us

The company is a Native American, Woman Owned, Small Disadvantaged Business (SDB) in a HUBZone. The founders and executives merged to form a Native American, Woman owned company specializing in Custom Software Solutions, Database Solutions, Computer Consultants, Project Management Solutions, Technical Help Desk Outsourcing Solutions and Technical Staffing Solutions.

We are members of the Oklahoma Association of Personnel Consultants (OAPC) and the Texas Association of Personnel Consultants (TAPC).

We are active members of the Project Management Institute (PMI) Chapter in Tulsa and the Knowledge Management Association (KIPA). We have held positions of Director of Finance, Corporate Outreach and Volunteer Committees.

We are also members of the Software Developers Association in Tulsa.

Software/Internet Solutions

We develop online applications, real time databases and sophisticated web sites to support our client's web, E-Comm and E-Business needs. We are able to create, implement and host any e-business solution. We also specialize in bridging older technologies to web based environments.

The Software/Internet/I-Phone capabilities include:

- Web Site Development – Design, Graphics, Flash, Web Contents, etc.
- Mobile App – Design and Development
- Internet Application – Automation, Bus-Bus, Mainframe to Server/PC
- Custom Software – Midrange Systems
- Custom Software – Microsoft Languages and Databases
- Large System Designs and Project Management Solutions

Consulting and Contracting Solutions

We provide companies with information technology and engineering professionals on a time and materials basis or for projects ranging from Software Development, E-Business Solutions and Enterprise Solutions to Web Page Development and Network Management.

Consulting and Technical Staffing Services:

- Software and Network Engineers, Planner, Designers and Developers
- Data Base and System Administrators
- Project Managers. PMP's, Functional Analysts and Business Analysts
- Web, Internet, Intranet, Windows, Mobile App Software Developers
- Mainframe and Mid Range System Developers
- QA, Testers, Help Desk Techs and Desktop Specialists

Project Management Experience and Successes

We possess over 35 years of project management experience and successes. We have developed our own methodologies to manage projects and to successfully control the systems development life cycle of highly technical and complicated projects.

We are active members of the Project Management Institute, having held Director level positions with Finance, Volunteers, Corporate Outreach and Leadership. We stay abreast of the latest techniques within Project Management, Knowledge Management and Agile.

Some of our successes include:

U.S. Cellular selected us as its solution provider to implement MS Project 2003 and MS Project Server 2003. We also converted their existing task files, prepared project templates and educated their employees and managers on the use of MS Project. This saved them up to \$200,000 per month by better managing their projects and their staffs in seven states. See attached Case Study.

As new technology developed, US Cellular came to us to provide additional consultants and contractors to support their 3G Technology upgrades to Cell Towers in seven states. We provided Project Managers and Microsoft Project Specialists to manage a 40,000 task project plan. We also provided Network Planners and Network Coordinators to coordinate their network upgrades. We are also assisting them in upgrading MS Project and the utilization of Share Point.

United Airlines utilized one of our owners to manage their system software group of 40 technical professionals and lead their operating system up grade with a project team of 100 systems, communications, and database and application professionals. The project was successfully implemented in 8 ½ months. It took another airline 5 ½ years to complete the same project. This was an extremely complex project on the second largest privately owned computer system in the world.

American Airlines utilized us to consult on a large operating system upgrade on their Sabre Airline Reservation System. We helped with project planning, lead a portion of the project and recruited and placed addition Systems and Application programmers. We also managed their New Fuel Management System Project and their Aircraft Maintenance System Project Rewrite. Each project involved 18 to 100 highly technical professionals on very high profile projects.

Transworld Airlines and Eastern Airlines utilized us to lead and manage numerous projects within the Reservation Systems, Schedule Changes, Baggage Tracing, and Financial Systems. Each project involved 10 to 65 technical professionals on highly critical projects.

Other – We also managed numerous software projects at Delphi Automotive, Sheffield Steel, US Air Force, Hilti, IBM, Meals on Wheels, Unit Rig, AG Equipment, Volunteers of America, University of Oklahoma – Health Science Center in Tulsa and many others.

Project and Outsourcing Experience and Successes

We possess over a 100 years of combined experience designing, developing, testing, documenting and managing IT Projects and Technical Staffs. We are fully insured and provide people and solutions in all 50 states, plus we also have experience supporting overseas operations.

Some of our successes include:

Hilti utilized us to design, develop and implement a .Net, C#, SQL, Visual Studio Web Based Application to automate their Barrier Management System. We successfully implement this system and we are currently working on a mobile app phase to access the app from mobile phones.

Delphi Automotive/Umicore utilized us to build, maintain and manage their 24 Hour World Wide Technical Help Desk and provided all of their programming design and development locally and to their overseas manufacturing facilities.

Our on-site developers designed and implemented ASP.NET, C#, VB, HTML web applications connected to multiple SQL Server databases supporting manufacturing applications in a real-time environment. Supported applications in manufacturing operations located in the United States, South Africa, China, India, Australia, France, and Mexico. Our staff also managed overseas implementations. Please see the attached reference letter.

Sheffield Steel/Gerdau utilized us to build and maintain their PC/Tech Help Desk, provided Microsoft .Net Programmers, Network Engineers and Relational Data Base Designers and Administrators. We helped them upgrade their older legacy VAX/VMS Technology to the newer Microsoft .Net/SQL Software, Servers and Networks. We helped them rewrite their Applications from COBOL to VB.Net. Please see the attached reference letter.

US Airforce – Gunter Airforce Base selected us to remotely maintain and enhance their C#/SQL Contract Management System. We spent 400 to 600 hours annually enhancing and maintaining the system remotely with an occasional visit to their site in Montgomery, AL.

Meals on Wheels – Tulsa selected us to write and manage new server based VB/SQL applications to manage their Meal Programs, Delivery Schedules, Volunteers and Charity Donors. We have enhanced the system since then and continue to support them.

Unit Rig/Terex Mining selected us to rewrite their Haul Study Program and make it web based, thus reducing their overseas bids for truck quotes by two weeks. They also utilized us to staff additional AS400/RPG Programmers.

University of Oklahoma – Medical Center selected us via a State Bid to successfully rewrite their campus management system from FoxPro to Visual FoxPro.

Volunteers of America – Oklahoma selected us to design, build and maintain their new Client Management System. We automated all six of their offices in Oklahoma. We centralized all the data and networked all offices. We designed and built all input screens, all reports and databases. We created interfaces to the State's Systems for Reporting. We utilized VB 6.0 for the programming and SQL Server for the back end. We continue to provide ongoing maintenance and future upgrades.

Team Building and Staffing Experience and Successes

We possess over 35 years experience finding, screening and filling skilled professionals as consultants and contractors to help companies build their technical and professional staffs and help fill critical positions on new projects.

Some of our successes include:

Cherokee Nation Enterprises utilized us to fill over 40 technical IT positions; including Programmers, QA's, PM's, Help Desk Techs, Audio Visual Techs, Network Engineers and PC Techs within the Microsoft and Peoplesoft areas at Cherokee Casino and Will Rogers Downs.

Our software programmers helped develop .Net, SQL, Peoplesoft, Casino Back Office and Gaming Applications.

Veterans Administration utilized us to recruit and fill 104 Helped Desk Positions over a 4 day period for a new VA Call Center in Philadelphia, Pa. We sent four people to Philadelphia, we set up an open house in a local hotel, called other call centers in the area, recruited people to come by the hotel, offered them a better deal and recruited 104 people over 4 business days.

ABACUS Distribution Systems contacted us to help six Asian airlines build a travel agency reservation system for the Asian marketplace. They partnered with TWA to develop the System and Application Software. We fully staffed their North American Offices. We recruited and placed 50 people over a two year period in their Kansas City and Atlanta offices. We filled every position except for admin positions. We recruited, screened and placed Help Desk, Business Analysis, Application Programmers, Communication Engineers, Data Base Administrators, MIS Managers and MIS Directors. We coordinated recruiting trips, attended staffing meetings, attended project planning meetings and worked directly with the Project's Vice President.

IBM utilized us to provide numerous PC Contract Programmers to help them rewrite Hertz's Workers Compensation System in Oklahoma City.

Samson Energy utilized us to recruit and place .Net, SQL and legacy Programmers on staff via agency placements, long term contractors and contract hire. We placed SQL/Oracle DBA's, AS400/RPG Programmers, VB/.Net and SharePoint Technical Writers on staff.

Born, Inc., Matrix Services and Umicore utilized us to recruit and place Process, Controls, Chemical, Structural and Project Engineers onsite at their local facilities.

Other Clients have also used us for various staffing and contract solutions (Amoco, Amoco Research, Colburn Electric, EDS, GTE, Hertz, MCI/WorldCom, Nordam, Perot Systems, Sears, Seminole Energy, Statewide Insurance, Willtel, Whirlpool and WinnerComm).

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